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About Dermasuri



Our Story

Two close childhood friends, Melody and Sus, found themselves deep in conversation about the spa traditions they grew up with. Melody, with her Middle Eastern heritage, shared her love of indulgent Turkish and Arabic hammams, while Sus, from an Asian background, raved about rejuvenating Japanese onsen and Korean jimjilbang experiences. They both realized they shared a specific appreciation: the blissful moment during an exfoliation treatment when dead skin just rolls off, leaving them feeling fresh and renewed.

That's when inspiration struck—why not bring this amazing experience home for a deep, effective exfoliation that goes way beyond the usual dry brushing and loofahs? And so, Dermasuri was born— an ode to ancient cultures reimagined for the modern world.

"Derma" means skin in Western culture, and "Suri" means "rose" in Arabic—representing the healthy glow of nurtured skin—and "scrub" in Japanese. Together, they embody the essence of what we offer.

Since debuting their game-changing deep exfoliating glove, Dermasuri has redefined what it means to exfoliate. While many exfoliators promise results, this one shows them right before your eyes. As you use it, you actually see dead skin cells—like little gray rolls—disappear, revealing fresh skin instantly. True experts in achieving soft skin, they now offer a range of powerful solutions that make dead skin disappear, revealing incredibly soft, smooth skin.

Luxury exfoliation for all parts of the body



Body, Back, Face Scrubs - Unlike loofahs or bath sponges, these three scrubs are made of a unique fabric texture that visibly removes dry skin instantly.

Foot Scrub - Innovative 2-step system for instant softening in just 3 minutes.

Body Scrub Sugar Exfoliator - Our newest launch, Gently buffs away dry skin cells, instantly leaving skin softer and smoother after just one use.

Visibly removes dry skin instantly!

Our products deliver instant gratification, allowing you to visibly remove dry skin and achieve a smooth, radiant complexion – right before your eyes.



Dermasuri Retailers

Big-Box Presence

Available at Target (in-store and online), Amazon, and Walmart (launched 2024, online only).

Extensive Distribution Network

Distributed in ~700 retailers, with a strong following in the spray tanning market.



Award winning exfoliation!





"Our skin has never felt softer - seriously, we could not stop touching it"



"Render your skin baby soft anytime"









"Render your skin baby soft"

VOGUE



COMP9 THE SUNDAY TIMES

> "When it comes to a buff and polish, it's pretty unbeatable."

NEWBEAUTY

"This Exfoliating Mitt Works Better Than Any Body Scrub*

ESSENCE

"This mitt is a genius exfoliator."



"This mitt is your secret for skin as silky as your lingerie."



"It sloughs off dead skin, and so I feel baby-butt soft for two week."



Link to Press Reel

Product Line (Items)



Deep Exfoliating Glove Body Scrub

Exfoliates & Smoothes Skin!

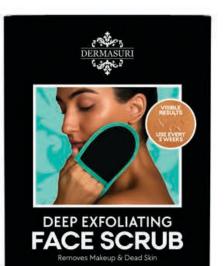




MSRP: \$14.99

Deep Exfoliating Face Scrub

Removes Dry Skin Instantly!



DEEP EXFOLIATING FACE SCRUB VISIBLY REMOVES DRY SKIN INSTANTLY

 MADE WITH UNIQUE FABRIC THAT REMOVES DRY SKIN AND BUILDUP INSTANTLY ON THE FACE, NECK, AND SHOULDERS

+ EVEN SKIN TEXTURE, REDUCES BLACKHEADS & PORE VISIBILITY

+ REMOVES MAKE-UP RESIDUE



MSRP: \$11.99

POLISH + GLOW - Foot Scrub & File Set

2-Step System - smooth feet in 3 minutes!



POLISH+GLOW FOOT SCRUB

- + Exfoliates and hydrates dry skin
- + Smooths, cracked heels
- + Softens corns and calluses
- Provides an effective and instant softening treatment
- Gives you soft fancy feet with very little effort

HIGH END FOOT RASP

- + Dual-sided stainless steel foot rasp
- Instantly shave off layers of dried callus
- Helps buff away dry skin and smooth out rough patches



MSRP: \$24.99

Deep Exfoliating Back Scrub

Reveal, healthy, new and radiant skin!



DEEP EXFOLIATING BACK SCRUB

Unique fabric that deep exfoliates

 Extra-wide diamond shaped design 27 inch long x 8 inch wide

- Perfect length for broad shoulders
- Flexible and comfortable straps to easily exfoliate hard to reach areas

MSRP: \$18.79

Exfoliating Body Lotion

Exfoliates, hydrate & renew in-one!



Our formula combines the benefits of lactic acid and 3 proprietary ceramides



MSRP: \$18.99

AM + PM Duo Set Hand Cream

24/7 Hydration and Exfoliation



MSRP: \$29.99 UPC:198715509946

Wake up to smoother, brighter hands



Lip Scrub Sugar Lip Exfoliator – Coconut Passionfruit

Nourishing exfoliation with deep hydration and antioxidant protection for softer, smoother lips



- YOUR GO-TO LIP EXFOLIATOR: Introducing our NEW sugar lip scrub, expertly formulated to gently buff away dry, cracked lips while providing essential nourishment. Achieve irresistibly soft and smooth lips with every use and treat yourself with this perfect self care gift.
- DEEP HYDRATION WITH COCONUT OIL: Infused with coconut oil, our scrub deeply hydrates and soothes your lips, leaving them feeling luxuriously soft and pampered throughout the day.
- ANTIOXIDANT-RICH PASSION FRUIT: Packed with passion fruit oil, our formula is rich in antioxidants and vitamins, protecting and nourishing your lips while promoting a healthy, radiant glow.
- NOURISHING BLEND FOR ULTIMATE CARE: Our lip mask features a blend of Jojoba Seed Oil, Shea Butter, and Sunflower Seed Extract, providing long-lasting moisture and conditioning for plump, healthy lips.
- CRUELTY-FREE & PARABEN-FREE FORMULA: Feel good about your beauty choices! Our sugar lip scrub is cruelty-free and paraben-free, ensuring a safe and effective option for your lip care routine.

MSRP: \$14.99

Body Scrub Sugar Exfoliator – Coconut Passionfruit



Gently buffs away dry skin cells, instantly leaving skin softer and smoother after just one use. Perfect for those with dry patches, rough or uneven texture, and skin craving extra moisture.



HOW TO USE

Use after your body wash by mansaging a handful of the scrub all over the skin, focusing on dry or rough patches. Olis in this product may make surface slippery.



WORKS BEST FOR

Dry patches, rough in sneven texture, and skill craving extra moloture.

MSRP: \$18.79 UPC:198715455885

Promotions and Marketing

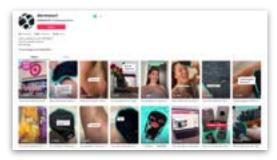


Social Media Campaigns

We have partnered with a media agency that has deep subject matter expertise in social media content creation and engagement (<u>example video</u>).

TikTok: 12.5k+ followers and 205k likes. Instagram: 24k followers. Viral videos with over 8.5M views.





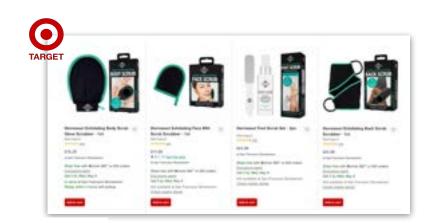


Overall Item Ranking



Overall Item Ranking

| | PRODUCT | Target stores | Walmart.com |
|---|---------------------------------|---------------|-------------|
| | | and online | only |
| 1 | Deep Exfoliating Body Scrub | YES | YES |
| 2 | Deep Exfoliating Face Scrub | YES | YES |
| 3 | Deep Exfoliating Foot Scrub Set | YES | YES |
| 4 | Deep Exfoliating Back Scrub | YES | YES |
| 5 | Exfoliating Body Lotion | Not Yet | YES |



Walmart :



Thank you!



www.instagram.com/dermasuri



www.tiktok.com/@dermasuri

