CRABTREE & EVELYN

BRAND VISION

WHERE WE HAVE COME FROM

Born from exploration

Founded by entrepreneur, nature enthusiast and wanderluster Cyrus Harvey in 1972

Cy explored the world, connecting communities and cultures through storytelling and products

His window to the wider world inspired generations



WHERE WE ARE GOING

Fast forward to 2020 and Cy's vision has been reinvented for a new generation - a globally unifying lifestyle brand.

We're continuing Cy's legacy of exploration with dedicated 'destination' capsule collections.







WHAT WE DO

We do what Cy did. We connect people and cultures around the world in a more intimate way, through stories and products. Providing a platform for further interest in learning about the world and new ways to take care of yourself.



WHY WE DO IT

To honour and give back to the places and people who inspire us.



WAS + FLYTE

We're proud to support two Exploration For Growth give-back partners:

Flyte - a US-based charity that empowers underprivileged students through travel, helping to fuel personal growth.

The WAS Foundation - a Balinese charity empowering local communities through environmental, educational and social projects.





BRAND VALUES

Four values underpin everything we do.

Adventure We seek everyday adventure in everything we do.

Passion We're energetic and passionate about what we do.

Connection We will connect you to people and places you've never been.

Authenticity We are authentic, engaging and natural storytellers.

OUR COLLECTIONS

Ш Y

0

REFRESH + RENEW FACE FOAM ED F CRABTREE & EVELYN® 125mL e-4.2 FL OZ TN ROSE

-

THE GARDENERS HARVEST HAND CREAN

BITMES

1

SEED BLEND: SUNFLOWER OIL CHIA OIL + BORAGE OIL

HATREE HELYN"

EVELYN ROSE VELVET BODY MELT

CRABTREE & EVELYN'

8

CRABTREE

Everyday face and body essentials made for sharing.





Streamline your bathroom shelf with Crabtree, our range of skincare essentials made for sharing. Fuelled by powerful apple extracts and exfoliating AHAs, our no-fuss formulas leave skin feeling fresh, purified and deeply hydrated.





EVELYN ROSE

Hydrate and glow with our modern take on rose.





Your go-to for glow, Evelyn Rose brings together hydrating formulas and our 'rose with attitude' fragrance, inspired by blossoming English rose gardens. Upgrade your everyday routine with our bestselling skincare in transforming textures, from the velvety froth of our Evelyn Rose Soft Touch Face Foam cleanser to the cream-to-oil nourishment of our Evelyn Rose Velvet Body Melt.



THE GARDENERS

Small batch remedies to nourish skin and senses.





Unwind and recharge with The Gardeners. Small batch remedies to nourish mind, body and soul, this collection is inspired by the power of natural ingredients. Create the ultimate self-care routine with our collection of supercharged skincare, soothing teas and uplifting candles to replenish and revive from head-to-toe.





SUPERFOOD











CRABTREE & EVELYN











EXPLORATION

Global collections inspired by our favourite places and the people we meet along the way, the first of which is Bali.





Introducing our first ever Exploration Collection, an eclectic range of products inspired by Bali. Featuring handmade accessories co-created by Balinese artisans and face and body formulas made with island-inspired ingredients.

From hand-woven ata bags to soothing self-massage oil, scroll to explore the Bali Collection. Every product has a story.



CRABTREE & EVELYN

OUR STORIES

WHAT IS A C&E STORY

It's a window to the wider world that connects, inspires and engages.



Our brand pillars

WE ARE

RADICALLY AUTHENTIC

We are honest. We are imperfectly human. We are a work in progress. We are unfiltered. We see beauty in integrity. We champion realness. We celebrate the truth in all that we do.

WE ARE

CURIOUS EXPLORERS

We are insatiably curious, open to new experiences in the places we live, and the places we go. We find inspiration in the everyday, and in unexpected places. We create windows to the wider world, and tell inspiring stories from the trail.

WE SEEK

REAL CONNECTIONS

We build meaningful relationships and treat others with respect. We listen, learn, and find mutual understanding through open conversation. We give back to the world as it gives to us. We are born curious, grown wild.

CONNECT PEOPLE WITH A

PERSON, PRODUCT, OR PLACE

Our community should feel like they could be behind the camera, or the person using the product IRL









OUR COMMUNITY

We're imperfectly human. We are diverse in shape & size, gender, race, and orientation.

We never use models. Tell your story; show the people behind the brand.





TONE OF VOICE

TONE OF VOICE

We are natural storytellers. We're a brand powered by real people, so we let our personality shine through with slang, emojis, gifs, and acronyms. We sound like a well-travelled friend, asking questions and sharing our own experiences to open a dialogue with our community.

TONE OF VOICE

WE ARE

Just like you Relatable Empowering Welcoming Inclusive and open Curious Chatty honest Willing to laugh at ourselves Unfiltered

WE ARE NOT

Superior Oversharers Preachy Forced Closed off to those outside our community Nosey Too familiar Bullshitters (exaggerators) Self-important, or on a pedestal Offensive

HOW THIS

STARTS TO LOOK

CRABTREE & EVELYN

Q A Qo A1

BODY

FACE SCENT LIFESTYLE I ABOUTUS HANDS

GARDEN GREENS OIL BOOSTER 15ML

E32.00 ADD TO BAG

HOMEPAGE



Free standard delivery on orders over £50

CRABTREE

& EVELYN

DAILY GRIND

Ξ 9

Create a custom buff with skin-smoothing coffee grounds in our Ground Exfoliation Powder.

SHOP THE GARDENERS

...

○0 △1

BEAUTY INSPIRED BY EXPLORATION

Made with the best of nature. Fuelled by adventure. We make products to connect you

with the world. #borncuriousgrownwild

NEW IN



CRABTREE & EVELYN

SHOP THE GARDENERS

BEAUTY INSPIRED BY EXPLORATION

0

Made with the best of nature. Fuelled by adventure. We make products to connect you with the world. #borncuriousgrownwild

NEW IN

1000

628.50

DAILY GRIND

Create a custom buff with skin-smoothing coffee grounds in our Ground Exfoliation Powder



ADD TO BAG



MIXED BERRY OIL BOOSTER 15ML

ADD TO BAG

£32.00



£32.00

BERRY BOUNTY MASK 45G

ADD TO BAG





1111111

....



SHOP COLLECTIONS

HOMEPAGE

CRABTREE & EVELYN



BEAUTY INSPIRED BY EXPLORATION Made with the best of nature. Fuelled by adventure. We make products to connect you with the world. #berneuriousgrownwild

NEW IN

120.50











ADD TO BAG



THE GARDENERS

\$40P NOW















CRABTREE SHUP NOW CULT COLLECTION SHUP YON

VIEW ALL



£9.00

***** SOFT TOUCH FACE FOAN - SOML £13.50 -----

FOLLOW US AT @CRABTREEANDEVELYN



CRABTREE & EVELYN

HELP & INFORMATION Abrasi Us

FACS

Delivery & Returns

SUBSCRIBE

Sgn up to our newsletcers and get a 15% off code in your velocine email. PK.





ROSE, UPDATED.







UPLIFTING, SENSUOUS, UNEXPECTED. SHOP EVELYN ROSE

MORE GIFT IDEAS FOR MOM



DISCOVERY IN YOUR DNA? is your mom your travel buddy or the inspiration behind a trip? Share your stories with us @crabtreeandevelyn #borneuriousgrownwild JOIN IN



Forget your micrology espires an Ground Edulation Powder is sacked with intergrand increments to implates skin land modify SHOP NOW



A gently exidiating actual that smella like your favorite colliee shop.



Dround out lee been seed pewder and mapterity sign prest circulation loge: she glowing



State Draund Establishion Powder into your gone bady wash. Juff all over skin to smooth and brighter,

SHOP NOW

GOOD NORNING GLOW Add Stound Exferience Poweer for an instant skin boost.













1904 FAT CARDENIES









CRABTREE & EVELYN

EMAILS





































"THE BEST GIFTS OUR MOMS CAN GIVE US ARE ROOTS AND WINGS"





CRABTREE & EVELYN

INSTA

CRABTREE & EVELYN

STORIES



INSTA

STORIES

REW IN! EVERYBODY.



EXFOLIATES + NOURISHES APPLEFIBRE + APRICOT SEED POWDER Gently exclusion and soften APPLEF BLACKCURRANT SEED OLIS Mosturise and help protect against signs of ageing











CRABTREE & EVELYN

INSTA

STORIES



Crabtree Shaving Cream Helps your razor glide Tap to see while you'll love it too...

IT'S OUR JAM



A unique marmalade-gel texture Tap to see while you'll love it too...





HOW ABOUT This texture? ANE.W.





CRABTREE & EVELYN

BEST PRACTICE CONTENT GUIDELINES

Before we put any piece of content out into the world, we should ask ourselves:

Does this serve the interests of our tribe (rather than being self-serving)?

Does this try to connect with our tribe on an empathetic and/or emotional level?

□ Is this true to our role as curious explorers?

Are we using the best selection of words and tone to get across our inquisitive, wanderluster nature?

Does this present an opportunity to ask our tribe a question?

□ Are we providing a unique, insight or point of view?

□ Are we being representative, uplifting, and empowering?

□ Are we opening, rather than closing, the conversation?

You should be able to answer "yes" to most - if not all - of the above questions, regardless or what you're creating. If not, we should at least be able to answer 'why' we're putting out content that doesn't ladder up to our fundamental values.

IMAGE SIZE Guidelines

HOMEPAGE CAROUSEL

Dimensions: 1600 x 705 Clear section on the left or right of the image for copy





HOMEPAGE COLLECTION Dimensions: 546 x 600 IMAGE SIZE

GUIDELINES



INSTAGRAM POST Dimensions: 1080 x 1350

4:5 RATIO



INSTAGRAM STORY Dimensions: 1080 x 1920 9:16 RATIO

IMAGE SIZE

GUIDELINES

EMAIL HERO Dimensions: 1200 x 840

CRABTREE & EVELYN

CRABTREE & Evelyn

SHOP COLLECTIONS ABOUT

Don't miss your last chance to get shipping in time for Mother's Day - 10th May

ROSE, UPDATED.



WRAP YOURSELF IN EVELYN ROSE.

